

Greenberg snags senior LatAm partner from Orrick in major coup

Emilio Demetriou-Jones 07 February 2019

() () () ()



Greenberg Traurig LLP has hired Orrick Herrington & Sutcliffe's Latin American practice co-head Carlos Treistman to make its Houston office a base for further regional expansion.

Treistman, 51, joined the firm on Tuesday. He brings more than two decades of experience working on cross-border mergers and acquisitions, privatisations, joint ventures and private equity transactions for companies in the oil and gas, power, mining and real estate sectors.

Treistman says Greenberg's strong Latin American practice drew him to the firm. "Work related to Latin America has been my passion for all of my career and I am excited the firm has the same level of commitment to the region that I do," he says. "I'm proud to join a team where I already feel at home as I have been working across from this group for years".

Treistman had joined Orrick from Morgan Lewis Bockius LLP alongside four other partners as part of a concerted effort by his former firm to establish a Latin American offering in Houston. He was previously Morgan Lewis' co-chair for the region.

A spokesperson for Orrick thanks Carlos for his contributions and wished him the best in his career. Orrick's Latin American practice is now exclusively led by Rodrigo Domínguez, one of the four partners who made the move with Treistman. Domínguez focuses his practice on corporate and energy law and has helped the firm establish a good presence in Mexico and Central America.

Mary-Olga Lovett, Greenberg's senior vice president and co-regional operating shareholder in Texas, says the firm was very familiar with Treistman's work. "This was a strategic move designed to meet client demand as well as provide additional value to existing and prospective client relationships, for both the firm and for Carlos's practice," she explains. "He solidifies our 'fourth anchor' in the practice, which was built from the ground up in Miami, New York, Mexico City, and now, Texas."

Greenberg Traurig opened its Houston office in 2005, shortly after establishing its Texan presence in Dallas two years prior.

Patricia Menéndez-Cambó, who is Greenberg's vice-chair, says Treistman's global outlook and commitment to providing clients with quality service is closely aligned with the firm's approach. "We greatly value his deep understanding of the nuances involved with doing business in Latin America, and are confident that his addition will further drive momentum for our already expansive offerings in the region," she adds.

Greenberg is best known for its transactional muscle in Latin America, with strong corporate and finance practices. Its tax, real estate and arbitration offerings are also well-regarded.

Practice area: Corporate and M&A

Country: International